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Leadership and Management learning for
small to medium size businesses



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Welcome to Lead Manage Gain

Lead Manage Gain is an online Leadership and Management training solution from the The Working Manager Ltd, one of the UKs leading providers of web enabled practical management education for the Working Manager.

We are proud to be a recommended resource of online Leadership and Management solutions by the Sector Skills Council's "Skills for Business Leadership and Management" program.*

The Working Manager Ltd is also a recommended learning and development resource of the CBI and is annual sponsor of the Learning and Education section of the CBI Guide.



* Further information can be found by visiting the Leadership and Management Skills for Business website at: www.sfbn-mandl.org.uk

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A Quick Guide to using the lead manage gain website

The Academy has a sophisticated structure, built on the Theory of Learning Styles. However, to start with, you might like to take a straightforward approach. So if you are new to the site, there are three elements that matter most:

- The Learning Pathways
- Your Personal Achievement Record
- The Search facility

Learning Pathways

Following a Pathway is the most simple way of working through a 'subject' on lead manage gain. A Pathway is a guided route through all the articles and exercises etc. relevant to the topic of the Pathway and gives you a commentary and explanation. Pathways are a bit like programmes or courses. You do not have to complete a Pathway in one sitting. In fact that would be all but impossible. The Pathway will remember where you are so that you can start again where you left off.

Personal Achievement Record

Your Personal Achievement Record is a summary of your

performance. It keeps track of all the Exercises that you have completed.

Search facility

The Search facility is located top left on the menu. It will search for anything you want to know. If you want to look up a management term, a book, a management thinker - or whatever - type a word or a couple of words into the Search box and click on the "site" button.

lead manage gain
Leadership and Management Learning for small and medium size businesses from *TheWorkingManager*
Inspiring and developing management & individual capability

Search:

Pathways | Topics | Articles | Exercises | Case studies | Columnists | Glossary | Hall of Fame | Book reviews | Classics | Recommended

Using lead manage gain

- How to use the site
- Learning advisor
- Follow a pathway
- Study a topic in depth
- Experiment and explore

Personal feedback

- About your knowledge
- About yourself
- Online coach
- Online feedback assistant

Your achievement

- Achievement record
- Earn certificates
- Look it up
- Top ten tips
- Management terms
- Management thinkers

How to Use the Site

Getting Started

Quick Help/Advice on all sorts of things

Welcome to Lead Manage Gain.

Originally designed for large businesses, this bespoke learning and development resource is for the first time, available to owners and Directors of small to medium sized organisations.

80% of organisations now believe that people should take some responsibility for their own Learning, Development and Personal Growth - a business bespoke training resource utilising the 5,000 learning assets that are available here goes a very long way to answering this need at a price which small and medium sized organisations and businesses can afford.

You will have been given a username and password in order to access this demonstration site and as such you will be able to use all of the tools and see all of the available content, take tests and see your results. If you have a personal log in then you will be able to see your personal results, general log ins maybe being accessed and viewed by others demonstrating the www.leadmanagegain.co.uk.

If you'd like a personal log in and haven't been issued with one - [please contact us](#).

If this is your first visit, we'd suggest that you have a look at the "Getting Started"

Frequently Asked Questions

What are other people



What exactly is The Lead Manage Gain Academy?

The Lead Manage Gain Academy provides practical leadership and management education for managers in your business. The Academy will improve the management skill of your organisation. We design and implement a branded online academy in support of your business strategies and values.

Although eligibility criteria apply, if you are an organisation of between 5 and 249 employees it is likely that your organisation will be able to have their own bespoke Academy for no cost.

How can the Academy help my people?

Apart from the fact that your people will immediately see that you are investing in them, underpinning their future with your organisation they will gain because they'll have more time to do their work. They'll build better customer relationships, take on more responsibility and have a far greater degree of control over their own work life. They'll become better leaders and managers.

How do I get started?

Getting started couldn't be easier:

- Just complete the very brief online registration process and you can get started on the Academy right away.
- We'll be in touch with you to make sure that all you need to achieve your Leadership and Development funding is in place.
- We'll be on hand to support you and your use of the Academy during normal office hours.

What is the cost?

Government Grant funding is available to assist with the development of leadership and management skills within your business. You can register up to 10 managers from your staff to use your own bespoke Academy for an all inclusive and one off annual fee of £500.00. Although eligibility criteria apply it is likely that the full fee (1st year only) would be covered by grant funding. Should you wish to enrol more than 10 managers onto your company's bespoke academy a small contribution over and above the availability of the grant assistance may be needed. Ask us for more details if this is the case.

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